



A DIVISION OF PIPP MOBILE STORAGE SYSTEMS, INC.



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2966 Wilson Drive NW • Walker, MI 49534 • P: 800-234-7477 • F: 616-988-4045 • www.pippmobile.com • www.denstor.com • www.irsg.com

Product Announcement

March 2, 2015

RE: Denstor Series 160 Modular Deck Systems

Effective immediately, Denstor Series 160 Modular Deck Systems are discontinued and will no longer be quoted for new systems. Outstanding Series 160 proposals, quoted within the last 60 days, will be accepted providing orders are processed by March 31, 2015 with Lead-Times not to exceed a schedule of 8 weeks from order date.

New requests for Series 160 applications will be quoted as either Pipp EZ-Track or Denstor Series 100 ITAT Lateral Systems. Our collective decision on Series 160 was not an easy one but is due to supply chain issues on deck material processing and the service and cost evaluations we've encountered over the last couple years. Those issues were impacting our service to customers. Series 160 Decks and Accessories, including; End Stops, Hardware, Z-Rail and Anti-Tip Brackets will have limited availability after April 30th, 2015.

We will be updating our Lateral Storage Flyer and provide technical and design advantages to assist your understanding of application, value and cost effectiveness with EZ-Track and Denstor Series 100 ITAT. Besides L&T/4-Post Shelving, these proven Pipp products can also use; Lateral Files, Bookcases, Rivet Style and Clip Style Shelving for office and industrial storage applications. Cost effective installation and reduced shipping costs will be a benefit of these systems along with lead-times of 1-2 weeks.

We regret any inconvenience this Series 160 decision may encounter in the near term but we're confident the availability of EZ-Track and Series 100 ITAT Systems will meet or exceed the application potential your businesses may encounter. Updated Pipp product information and literature is available on our website at www.pippmobile.com.

Sincerely,

LEN KOWALSKI

Len Kowalski
Director of Sales-DENSTOR
Div. of Pipp Mobile Storage Systems, Inc.